

IIM BANGALORE FPM 2017 – AREAWISE ADMISSION PROCESS

All applicants to the FPM 2017, must meet the eligibility and test scores criterion as mentioned in the [Admission Procedure for 2017 batch](#) document for further consideration.

Corporate Strategy & Policy

1. The FPM Admissions Committee (CS&P) will shortlist candidates for interviews by assessing their potential to become academic scholars. The criteria used for making this assessment are as follows:
 - a. Academic performance based on marks/rank in 10th standard, 12th standard, Bachelors and Masters (if applicable)
 - b. Quality of work experience
 - c. Performance on tests: CAT (2016) / GRE / GMAT
 - d. Overall research potential based on recommendations, any prior research work, and research statements
2. The criteria used for assessing performance in interview are as follows:
 - a. Communication skills
 - b. Motivation for research
 - c. Conceptual skills
3. The final ranking of applicants will be based on criteria used above for shortlisting as well as performance in interview.

Decision Sciences

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for interviews are as follows:
 - a. Academic performance: 10th standard, 12th standard, Bachelors/Masters (If applicable)
 - b. Research Publications in relevant journals/conferences
 - c. Statement of Purpose (SoP) and Recommendation letters
 - d. Overall research potential: such as Honors degree, gold medals, doing well in relevant courses in 10th, 12th, Bachelors and Masters
 - e. Performance on tests: CAT (2016) / GRE / GMAT / GATE / JRF-NET / IIMB Test
2. Criteria used during Interviews
 - a. Conceptual clarity
 - b. Motivation for Research
 - c. Communication Skills.
3. Final ranking of applicants for offers will be based on the composite score (Pre-PI & PI Scores)

Economics & Social Sciences

1. The applicants will be shortlisted for interview based on the following criteria:
 - a. Prior academic performance based on marks in 10th standard, 12th standard, Bachelors and Masters (if applicable)
 - b. Research Publications in relevant journals and other outlets
 - c. Work Experience : Ideally 2 to 5 years
 - d. Statement of Purpose (SoP) and Recommendation letters ,
 - e. Overall research potential (honors candidates, gold medals, doing well in relevant courses in 10th, 12th, Bachelor's and Master's; nature / quality of experience)
 - f. Performance on tests: CAT (2016) / GRE / GMAT / GATE / IIMB Test

2. Shortlisted applicants will be called for Interview (and an area test). Criteria used during interview:
 - a. Communication Skills
 - b. Motivation for Research
 - c. Conceptual Skills (performance in the area test will count towards this)
3. The final ranking of applicants will be based on criteria used above for shortlisting as well as performance in interview (including area test)

Finance & Accounting

1. The applicants will be shortlisted for interview based on the following criteria:
 - a. Prior academic performance based on marks/rank in 10th standard, 12th standard, Bachelors and Masters (if applicable)
 - b. Relevance and quality of work experience.
 - c. Overall research potential based on recommendations, any prior research work, and research statement
 - d. Academic achievements (honors candidates, gold medals, doing well in relevant courses in 10th, 12th, Bachelor's and Master's)
 - e. Performance on tests: CAT (2016) / GRE / GMAT / GATE / JRF-NET / IIMB Test
2. Shortlisted applicants will be called for an Area Test and Personal Interview:
 - a. There will be an area test administered on the interview date. This will test the applicant's ability to use economic reasoning to answer questions.
 - b. The applicants will be assessed on the following during interview: - Communication Skills, Motivation for Research, Conceptual skills
3. The final selection will be based on the combination of Pre-PI (shortlisting score), Area Test and Interview score.

Information Systems

1. The FPM Admissions Committee (IS) will shortlist candidates for interviews by assessing their potential to become academic scholars. The criteria used for making this assessment are as follows:
 - a. Prior academic performance based on marks/rank in 10th standard, 12th standard, Bachelors and Masters (if applicable)
 - b. Relevance and quality of work experience
 - c. Prior training in Information Systems and research potential
 - d. Performance on tests: CAT (2016) / GRE / GMAT / GATE / IIMB Test
 - e. Overall research potential based on recommendations, any prior research work, and research statements
2. The criteria used for assessing performance in interview are as follows:
 - a. Motivation for research
 - b. Conceptual skills
 - c. Prior research / writing
3. The final ranking of applicants will be based on performance in interview

Marketing

1. The applicants will be shortlisted for interview based on the following criteria:
 - a. Performance on tests: CAT (2016) / GRE / GMAT / GATE
 - b. Academics (10th standard, 12th standard, Bachelor's, Master's)
 - c. Research (publications)

- d. Statement of purpose
 - e. Recommendations
2. The criteria used for assessing performance in interview are as follows:
 - a. Communication Skills
 - b. Motivation for Research
 - c. Conceptual skills
 3. The final ranking of applicants will be based on criteria used above for shortlisting as well as performance in interview

Organizational Behaviour & Human Resource Management

1. The applicants will be shortlisted for interview based on the following criteria:
 - a. Academic performance
 - b. Work experience
 - c. Performance on tests: CAT (2016)/GRE/GMAT/GATE/JRF-NET/IIMB Test
 - d. Overall research potential based on recommendations, any prior research work, and research statements

For shortlisting, we also screen applications to see if the candidate has a Masters level degree from institutions such as the IIMs, MDI, TISS, XLRI and other reputed institutions. We do welcome applications from diversity of schools and from abroad.
2. The criteria used for assessing the applicants during interviews are as follows:
 - a. Motivation for Research: For example, can the candidate conceptualize a research problem, outline ways to operationalize (or measure) conceptual ideas
 - b. Ability to communicate: For example, can the candidate outline coherently how they may want to teach, carry out research projects, their motivations to join IIMB
 - c. Conceptual skills: For example, formulating ideas, understanding relationships between ideas, ability to analyse.
3. The final ranking of applicants will be only on the basis of interviews.

Production & Operations Management

1. The applicants will be shortlisted for interview based on the following criteria:
 - a. Marks in 10th standard, 12th standard, Bachelors or Masters whichever is higher.
 - b. Research Publications in relevant journals
 - c. Work Experience: Ideal work-ex is 2 to 5 years.
 - d. Statement of Purpose (SoP) and Recommendation letters:
 - e. Overall research potential (honors candidates, gold medals, doing well in relevant courses in class 10th, 12th, bachelors and Masters; *nature / quality of experience*)
 - f. Test scores in CAT (2016) / GRE / GMAT / GATE / JRF-NET / IIMB Test
2. The criteria used for assessing performance in interview are as follows:
 - a. Communication Skills
 - b. Motivation for Research
 - c. Conceptual skills
3. The final ranking of applicants will be based on criteria used above for shortlisting as well as performance in interview.

Public Policy

1. The applicants will be shortlisted for Public Policy area examination* based on the following criteria:
 - a. Prior academic performance: 12th marks, Bachelors and Masters (if applicable)
 - b. Quality of Work Experience
 - c. Overall research potential based on Statement of Purpose (SoP) and Recommendation letters

- d. Test scores in CAT (2016) / GRE / GMAT / GATE / JRF-NET / IIMB Test
- e. Broad fit with interests of current public policy faculty's research interests and/or expertise

* The Public Policy Area exam tests writing, numeracy and logical reasoning abilities.

2. Candidates will then be shortlisted for the interview based on their Test Scores (as mentioned above) and their performance in the Public Policy area exam.
3. The criteria used for assessing performance in interview are as follows:
 - a. Communication Skills
 - b. Motivation for Research
 - c. Conceptual clarity
4. The final ranking of applicants will be based on performance in interview triangulated with the criteria used for shortlisting for the exam