Title: Trade with whom you know: firm-to-firm trade and social network

Speaker: Prof. Barthelemy Bonadio, NYU Abu Dhabi

Area: Economics

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Abstract:

We merge data on firm-to-firm trade with biographical data of senior executive. Using a mover's event study design, we find that two firms are more likely to trade if two of their senior managers have worked together in the past. We confirm that the effect survives when using exogenous variation in social connections from death of senior executives.

Speaker Profile:



Barthelemy Bonadio an Assistant Professor of Economics at NYU Abu Dhabi and CESifo Research Affiliate. He was previously a postdoctoral fellow at HEC Lausanne. He obtained his PhD in Economics at the University of Michigan in 2021.

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