

R Raghavendra ('Rags')

Rags has 20+ years of experience in global business services, across GE, Genpact and Hewlett Packard Enterprise, with specific expertise in analytics, six sigma, finance and technology. Rags has built and managed high caliber teams....from soups to nuts. He has experience in P&L Management and has strong operating and commercial leadership acumen. Rags has partnered with CXOs on helping them achieve their strategic objectives.

Currently as the Senior Director of Hewlett Packard Enterprise's (HPE) Analytics Data Labs, Rags is responsible for building a world-class analytics team with specific focus on analytics products, project delivery, high employee engagement scores, and for creation of thought leadership market facing points of view. Rags partners with the sales/account organization to enable them to position analytics as tip of the spear for HPE's overall value proposition.

In his previous role as Vice President at Genpact, Rags set up the operations for the Hi-tech vertical, which accounted for 4% of its revenues in 2014. Rags drove high employee retention and lead generation programs, while delivering on world-class operating excellence for its clients. During the course of two years, the vertical grew 50% in headcount.

At Genpact, Rags also managed large analytics delivery organizations for varied consumer clients. In his Sales Leader role in London, Rags structured analytics solutions for various clients in the consumer and retail industries.

At GE, Rags set up GE Healthcare's Captive Technology Center, and played a key role in insourcing strategy, site decisions and hiring plans. The Center, at its peak, had 220+ senior IT professionals, managing over 1000 third party contractors to deliver IT projects of >\$50 MM for the business. Rags also ran GE's Global Outsourcing Program (\$500MM) in India, which involved managing key relationship with IT vendors.

Rags has a management degree from the Indian Institute of Management Bangalore (top 2% of the batch) and an engineering major from the Indian Institute of Technology, Delhi. Rags is Six Sigma Master Black Belt Certified (GE) and a Citibank Leadership Award winner.

He is a respected speaker in local analytics conferences, an active member of IIT and IIM alumni associations, and a keen and competitive golfer and quizzer.